



## 2018 GBP Dealer Show Frequently Asked Questions

### What are the Dates and Location for the Event?

Thursday, January 11 – Sunday, January 14, 2018  
 Walt Disney World Swan and Dolphin Resort – Lake Buena Vista, FL

### How Much Does It Cost to Attend the Dealer Show?

There is no registration cost for the show, however, the dealer will need to pay for hotel rooms, airfare and of course, any food and activities outside of our scheduled events.

**Flights:** There is not a set cost for flights, as we all know they fluctuate from day to day.

**Hotel Room:** we have a block of rooms reserved at the hotel, costs break down as follows:

Per Night Room Rate	\$215.00
Per Night Mandatory Resort Service Fee*	\$20.00
Tax – 12.5%	\$29.38
<b>Total Per Night Standard Rate</b>	<b>\$264.38</b>

\*includes unlimited domestic long distance and local calls, complimentary bottled water daily, high speed internet access, and unlimited fitness center access

**We are pleased to announce an Early Bird Incentive!**

**All hotel rooms booked on or before November 22, 2017 will receive a discount – see rates below.**

### What are the Credit Card & Buy 2 Fly Rates for the Hotel?

	1 night	2 nights	3 nights	4 nights	5 nights	6 nights	7 nights
Early Bird Rate: on or before 11/22/17*	\$224.72	\$449.44	\$674.16	\$898.88	\$1123.60	\$1348.32	\$1573.04
Standard rate: on or after 11/23/17*	\$264.38	\$528.76	\$793.14	\$1057.52	\$1321.90	\$1586.28	\$1850.66

\*Early Bird credit will appear as a line item on the hotel bill at check out

## What are the PLUS Point Rates for the Hotel?

	1 night	2 nights	3 nights	4 nights	5 nights	6 nights	7 nights
Early Bird Rate: on or before 11/22/17*	99,000	198,100	296,700	395,700	494,700	593,300	692,300
Standard rate: on or after 11/23/17*	116,500	233,000	349,000	465,500	582,000	698,000	814,500

\*a minimal processing fee has been added

## How Do Dealers Use their PLUS Points to Pay for Flights?

Dealers should use the online booking tool offered through their Guardian PLUS account to book flights.

- Click the "Travel" tab once they are logged into their account at [www.guardianpluspoints.com](http://www.guardianpluspoints.com).

## How Do Dealers Use their Buy 2 Fly Funds?

Accumulated Buy 2 Fly funds can be used towards hotel rooms and flights. (Please note: due to lack of participation last year, we will not allow Buy 2 Fly funds to be used for park tickets) Specific procedures below must be followed to use these funds:

Airfare: To use Buy 2 Fly monies towards flight costs, dealer must contact Guardian Travel at 800-248-2278 on or before Friday, December 8, 2017.

- Identify themselves as part of the Buy 2 Fly Program
- Cost of entire plane ticket(s) (including service charge) must be covered by the Buy 2 Fly funds – two payments for one ticket will not be accepted.
- All flights must be standard, domestic, round trip airfare into Orlando International Airport during the dates of the dealer show.
- Please be prepared with the following information as mandated by the FAA:
  - full name as it appears on their driver's license
  - date of birth
  - email address to send confirmation
  - cell phone contact
  - airline frequent flyer number (optional)
  - seating preference (optional)
- Additional tickets may be purchased on the same flight by using a credit card.

Hotel: Book via online registration process described below.

## How to Register for the Show & Hotel Rooms?

There are two ways to access the registration site:

1. [www.guardianbp.com](http://www.guardianbp.com) click on NEWS at the top and then 2018 GBP Dealer Show to access the show website
2. <http://www.guardianbp.com/events/dealershow> takes you directly to the show website

Once at the website, click on Dealer Registration and follow the steps through the process.

Other FAQs	
Can we stay extra nights and take advantage of the Guardian rate?	Yes, Guardian has limited rooms before and after the event. Rooms are limited – book ASAP.
What day should dealers arrive?	Dealers should arrive on Thursday night so they are ready to take full advantage of the Educational Sessions that will start at 8:00 AM on Friday morning.
What day should dealers depart?	Dealers should plan to stay until Sunday. On Sunday, we are offering optional activities that will wrap up early in the afternoon. As a reminder, Monday is the MLK holiday and some schools are off.
When would dealers have time to go to one of the theme parks?	Dealers should plan theme park visits on either Sunday and/or Monday.
Where can dealers purchase theme park tickets?	Follow the link on the Dealer Show page to book park tickets using a credit card.
What if I want more details about our evening events listed on the schedule of events?	<ul style="list-style-type: none"> <li>• The Friday night event is offsite at Universal Orlando. Our group will have exclusive, afterhours access to the Streets of New York. There are three rides to enjoy: Transformers: The Ride, Revenge of the Mummy and Race Through New York. In addition we will enjoy a melting pot of food including: Asian, Greek, Italian and New York themed dinner options to satisfy everyone!</li> <li>• The Saturday evening reception will be held outdoors at the hotel terrace – expect food and fun to wrap up the show.</li> </ul>
Can you give me details on the Sunday optional activities?	<p>We will be hosting optional events for our dealers to attend at <b>no cost for two attendees</b>. We will be offering:</p> <ul style="list-style-type: none"> <li>• Golf Outing (course TBD) <ul style="list-style-type: none"> <li>○ 7:00 AM – 1:15 PM</li> </ul> </li> <li>• Airboat Tour: <ul style="list-style-type: none"> <li>○ 8:00 AM – 1:30 PM</li> </ul> </li> <li>• Disney’s Bass Fishing <ul style="list-style-type: none"> <li>○ 9:30 AM – 12:30 PM</li> </ul> </li> <li>• Kennedy Space Center <ul style="list-style-type: none"> <li>○ 8:30 AM – 5:30 PM</li> </ul> </li> <li>• Celebration Bike Tour <ul style="list-style-type: none"> <li>○ 9:45 AM – 1:45 PM</li> </ul> </li> </ul> <p>Complete descriptions are posted on the show website.</p> <p><b>If dealers would like to purchase extra spots the cost is \$200.00 or 88,000 PLUS Points</b></p>

<p>What is the final date to register for the GBP Dealer Show?</p>	<p>We like to encourage our customers to take advantage of our Early Bird rates and register before 11/22/17. But, we understand in our business it is hard to plan ahead sometimes, so, technically there is not a cut-off date to register for the show. However, hotel rooms may become limited.</p>
<p>Who can I contact with additional show related questions?</p>	<p>Our team can be reached at 864-297-6101 – ask for Maria Coxwell, Sara Eller or Elise Norvelle. Or send an email to: <a href="mailto:showinfo@guardianbp.com">showinfo@guardianbp.com</a>.</p>